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**Grab to stay focused on ‘massive’ ASEAN growth after US listing: CEO**

*Anthony Tan sees expansion for delivery and fintech in ‘underpenetrated’ region*

Nikkei Asia

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14 April 2021

Singapore’s tech unicorn Grab will remain focused on Southeast Asian markets even after it goes public in the U.S., co-founder and CEO Anthony Tan told Nikkei, citing “massive” room for growth in a region that has drawn attention from international investors.

Noting that investors describe Southeast Asia’s most valuable unlisted company as a combination of tech names like Uber Technologies and Ant Financial, Tan stressed Grab will scale up its existing core businesses such as food delivery and digital finance.

“We are going to be focused on the region,” he said in an online interview Tuesday, the same day Grab announced it will go public through a merger with a special purpose acquisition company (SPAC).

Tan added the company will use the capital “to build the lowest cost and the most efficient delivery network” by investing in maps and other technology as well as “to revolutionize mobile payments, financial services and digital banking.”

Through the SPAC, Grab will merge with Nasdaq-listed Altimeter Growth Corp., which was set up under the U.S.-based Altimeter Capital, in coming months. The listing is expected to value Grab at \$39.6 billion and will provide as much as \$4.5 billion for the company.

Grab won a digital banking license in Singapore last year and expects to start services early next year.

“We’re really going to keep building on [digital banking] and make it very scalable,” Tan said.

Grab’s main competitor Sea, Singapore-headquartered and New York-listed online gaming and e-commerce giant, is already beginning to expand into Latin American markets such as Brazil. This poses a question that Grab may also expand out of the region.

Tan said that Southeast Asia has nearly double the population of the U.S., with 670 million people, and its adoption of online services, from mobility to delivery to e-payment, is still low. “It is very, very underpenetrated. Room for growth is massive.”

The Harvard Business School graduate also said the company, founded in 2012 as a taxi-booking app, is focused on the region because of the partnerships with local companies as well as local governments.

Asked why the company decided to go public now, Tan said his company is “in the best position” to do so after its gross merchandise value in 2020 surpassed pre-pandemic levels.

“Despite COVID, we came out of 2020 stronger than ever, which shows the resilience of our business.... We’re actually stronger now than before.”

The deal with Altimeter Capital was “the best way for us to go public,” Tan said, because the Silicon Valley-based firm has secured “a solid cap table” — from strong investors such as BlackRock, Fidelity International and Temasek Holdings.

Revealing earnings details Tuesday, Grab reported a net loss of \$2.7 billion for 2020 — which may make a \$39.6 billion valuation seem too high to some. On this point, Tan said: “We have been seeing many investors describe us as Uber plus DoorDash plus Ant. And that’s the comparable establishment.”

Looking ahead, one focus for the company is whether Grab’s existing investors will sell their shares in the company, especially its biggest backer SoftBank Group, which invested billions of dollars in the company including through its Vision Fund.

While that decision rests with the investor, “my understanding is that companies like SoftBank who have a large stake in us will continue to be supportive,” Tan said. Tan said he “just spoke to Masa [SoftBank founder and CEO Masayoshi Son],” whom he called a mentor.

The board members of the new company have not been decided yet, Tan said. But he said “we will keep evolving our corporate governance accordingly to make sure we have a diversified board” as it transitions to a public company.

“We’re going through a nominating committee process and we will continue to consult the current board to make sure we find a very, very strong board.”

*Link to article: <https://asia.nikkei.com/Editor-s-Picks/Interview/Grab-to-stay-focused-on-massive-ASEAN-growth-after-US-listing-CEO>*

## **Forward-Looking Statements**

This document includes “forward-looking statements” within the meaning of the federal securities laws with respect to the proposed transaction between Grab Holdings Inc. (“Grab”), J1 Holdings Inc. (“PubCo”) and Altimeter Growth Corp. (“AGC”), and also contains certain financial forecasts and projections. All statements other than statements of historical fact contained in this document, including, but not limited to, statements as to future results of operations and financial position, planned products and services, business strategy and plans, objectives of management for future operations of Grab, market size and growth opportunities, competitive position, technological and market trends and the potential benefits and expectations related to the terms and timing of the proposed transactions, are forward-looking statements. Some of these forward-looking statements can be identified by the use of forward-looking words, including “anticipate,” “expect,” “suggests,” “plan,” “believe,” “intend,” “estimates,” “targets,” “projects,” “should,” “could,” “would,” “may,” “will,” “forecast” or other similar expressions. All forward-looking statements are based upon estimates and forecasts and reflect the views, assumptions, expectations, and opinions of AGC and Grab, which are all subject change due to various factors including, without limitation, changes in general economic conditions as a result of COVID-19. Any such estimates, assumptions, expectations, forecasts, views or opinions, whether or not identified in this document, should be regarded as indicative, preliminary and for illustrative purposes only and should not be relied upon as being necessarily indicative of future results.

The forward-looking statements and financial forecasts and projections contained in this document are subject to a number of factors, risks and uncertainties. Potential risks and uncertainties that could cause the actual results to differ materially from those expressed or implied by forward-looking statements include, but are not limited to, changes in domestic and foreign business, market, financial, political and legal conditions; the timing and structure of the business combination; changes to the proposed structure of the business combination that may be required or appropriate as a result of applicable laws or regulations; the inability of the parties to successfully or timely consummate the business combination, the PIPE investment and other transactions in connection therewith, including as a result of the COVID-19 pandemic or the risk that any regulatory approvals are not obtained, are delayed or are subject to unanticipated conditions that could adversely affect the combined company or the expected benefits of the business combination or that the approval of the shareholders of AGC or Grab is not obtained; the risk that the business combination disrupts current plans and operations of AGC or Grab as a result of the announcement and consummation of the business combination; the ability of Grab to grow and manage growth profitably and retain its key employees including its chief executive officer and executive team; the inability to obtain or maintain the listing of the post-acquisition company’s securities on Nasdaq following the business combination; failure to realize the anticipated benefits of business combination; risk relating to the uncertainty of the projected financial information with respect to Grab; the amount of redemption requests made by AGC’s shareholders and the amount of funds available in the AGC trust account; the overall level of demand for Grab’s services; general economic conditions and other factors affecting Grab’s business; Grab’s ability to implement its business strategy; Grab’s ability to manage expenses; changes in applicable laws and governmental regulation and the impact of such changes on Grab’s business, Grab’s exposure to litigation claims and other loss contingencies; the risks associated with negative press or reputational harm; disruptions and other impacts to Grab’s business, as a result of the COVID-19 pandemic and government actions and restrictive measures implemented in response; Grab’s ability to protect patents, trademarks and other intellectual property rights; any breaches of, or interruptions in, Grab’s technology infrastructure; changes in tax laws and liabilities; and changes in legal, regulatory, political and economic risks and the impact of such changes on Grab’s business. The foregoing list of factors is not exhaustive. You should carefully consider the foregoing factors and the other risks and uncertainties described in the “Risk Factors” section of PubCo’s registration statement on Form F-4, the proxy statement/consent solicitation statement/prospectus discussed below, AGC’s Quarterly Report on Form 10-Q and other documents filed by PubCo or AGC from time to time with the U.S. Securities and Exchange Commission (the “SEC”). These filings identify and address other important risks and uncertainties that could cause actual events and results to differ materially from those contained in the forward-looking statements. In addition, there may be additional risks that neither AGC nor Grab presently know, or that AGC or Grab currently believe are immaterial, that could also cause actual results to differ from those contained in the forward-looking statements. Forward-looking statements reflect AGC’s and Grab’s expectations, plans, projections or forecasts of future events and view. If any of the risks materialize or AGC’s or Grab’s assumptions prove incorrect, actual results could differ materially from the results implied by these forward-looking statements.

Forward-looking statements speak only as of the date they are made. AGC and Grab anticipate that subsequent events and developments may cause their assessments to change. However, while PubCo, AGC and Grab may elect to update these forward-looking statements at some point in the future, PubCo, AGC and Grab specifically disclaim any obligation to do so, except as required by law. The inclusion of any statement in this document does not constitute an admission by Grab nor AGC or any other person that the events or circumstances described in such statement are material. These forward-looking statements should not be relied upon as representing AGC’s or Grab’s assessments as of any date subsequent to the date of this document. Accordingly, undue reliance should not be placed upon the forward-looking statements. In addition, the analyses of Grab and AGC contained herein are not, and do not purport to be, appraisals of the securities, assets or business of the Grab, AGC or any other entity.

## **Non-IFRS Financial Measures**

This document may also include references to non-IFRS financial measures. Such non-IFRS measures should be considered only as supplemental to, and not as superior to, financial measures prepared in accordance with IFRS, and such non-IFRS measures may be different from non-IFRS financial measures used by other companies.

## **Important Information About the Proposed Transactions and Where to Find It**

This document relates to a proposed transaction between Grab and AGC. This document does not constitute an offer to sell or exchange, or the solicitation of an offer to buy or exchange, any securities, nor shall there be any sale of securities in any jurisdiction in which such offer, sale or exchange would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. The proposed transactions will be submitted to shareholders of AGC for their consideration.

PubCo intends to file a registration statement on Form F-4 (the “Registration Statement”) with the SEC which will include preliminary and definitive proxy statements to be distributed to AGC’s shareholders in connection with AGC’s solicitation for proxies for the vote by AGC’s shareholders in connection with the proposed transactions and other matters as described in the Registration Statement, as well as the prospectus relating to the offer of the securities to be issued to Grab’s shareholders in connection with the completion of the proposed business combination. AGC and PubCo also will file other documents regarding the proposed transaction with the SEC.

After the Registration Statement has been filed and declared effective, AGC will mail a definitive proxy statement and other relevant documents to its shareholders as of the record date established for voting on the proposed transactions. This communication is not a substitute for the Registration Statement, the definitive proxy statement/prospectus or any other document that AGC will send to its shareholders in connection with the business combination. AGC’s shareholders and other interested persons are advised to read, once available, the preliminary proxy statement/prospectus and any amendments thereto and, once available, the definitive proxy statement/prospectus, in connection with AGC’s solicitation of proxies for its special meeting of shareholders to be held to approve, among other things, the proposed transactions, because these documents will contain important

information about AGC, PubCo, Grab and the proposed transactions. Shareholders and investors may also obtain a copy of the preliminary or definitive proxy statement, once available, as well as other documents filed with the SEC regarding the proposed transactions and other documents filed with the SEC by AGC, without charge, at the SEC's website located at [www.sec.gov](http://www.sec.gov) or by directing a request to AGC. The information contained on, or that may be accessed through, the websites referenced in this document is not incorporated by reference into, and is not a part of, this document.

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#### **Participants in the Solicitation**

AGC, PubCo and Grab and certain of their respective directors, executive officers and other members of management and employees may, under SEC rules, be deemed to be participants in the solicitations of proxies from AGC's shareholders in connection with the proposed transactions. Information regarding the persons who may, under SEC rules, be deemed participants in the solicitation of AGC's shareholders in connection with the proposed transactions will be set forth in PubCo's proxy statement/prospectus when it is filed with the SEC. You can find more information about AGC's directors and executive officers in AGC's final prospectus filed with the SEC on September 30, 2020. Additional information regarding the participants in the proxy solicitation and a description of their direct and indirect interests will be included in the proxy statement/prospectus when it becomes available. Shareholders, potential investors and other interested persons should read the proxy statement/prospectus carefully when it becomes available before making any voting or investment decisions. You may obtain free copies of these documents from the sources indicated above.

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